

Königin-Elisabeth-Straße 44, 14059 Berlin

Tel.: +49 170 4754884

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PERSONAL INFORMATION

Geburtsdatum / -ort 13.06.1965 in São Paulo

Familienstand Married, 1 Sohn

Nationalities: German and Brazilian

BERUFLICHE ERFAHRUNG

- Seit 07/2002 Consultant for International Business Development
- Supporting Brazilian companies in expanding their business in Germany, Europe, in following market segments:
 - International Relationship in the Medical area : Orthopedic implants, Neurology , Urology
Brazil with South Korea – Hungary – Germany – USA (endoscopy from Eliquence)
 - Crucible for non-ferrous metals (Corona Cadinhos)
 - 2023 / 2024 - Steel trading (Timbro Trading Brazil and Switzerland)
 - Since 2004 : Trade fair support for Brazilian companies and Brazilian Associations in Germany: Anuga, IDS, Kunststoff “K”, Interpack, MEDICA, Drupa, FIBO, Beauty, IMS, Glasstec, Interzum, IBA (Munich)- Iron Ware- Wire & Tubes -
 - International trade fair support:
ARAB Health(DUBAI) - CPHI (Barcelona) - Wire & tube (Istanbul) - Business meeting in Miland.
- 02/13 – 12/15 Real State Consultant : assisted with property viewings and negotiations in the Cologne / Düsseldorf area.
- 07/89 – 06/02 Confecções Monte Sion Ltda.
Family-owned Textile Business. (Production and wholesales)
- 01/01 – 06/02 Head of product development and production
Led product development:
 - Design, prototyping, fabric selection, product launches
 - Managed in-house production processes
 - Coordinated external contract manufacturing operations
- 07/89 – 12/00 Head of wholesale operations
 - Oversaw general administration (Finance and HR)
 - Led procurement of additional products lines
- 04/87 – 06/89 Bank Itaú S.A., System Administrator

EDUCATION

Königin-Elisabeth-Straße 44, 14059 Berlin

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1983 – 1985 Bachelor's Degree in Computer Science
Mackenzie University, São Paulo, Brazil

1987 – 1988 Bachelor's Degree in Business Administration
Fundação Armando Álvares Penteado (FAAP), São Paulo,
Brazil

LANGUAGES

German: Fluent

English: Fluent

Portuguese: Native

Spanish: Fluent

TECHNICAL SKILLS

ITIL – Foundation certificate in IT Service Management

- Proficient in Microsoft Office Suite (Word, Excel, PowerPoint) and experienced with DOS.

HOBBYS AND INTERESTS

Sport, Painting, Jewelry design